DOMITILLA SARTORIO

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EDUCATION

Università degli Studi di Napoli Federico II (IT)

Jan. 2018 - On going

MA in International Relations - Security and Diplomacy

Royal Holloway, University of London (UK) Sept. 2011 – June 2015

First Class Honours BA in European Studies – Four years Degree

Universidad Autónoma de Madrid (ES) Sept. 2013 - June 2014

Through 'Period of Residence Abroad' programme.

Marymount International School (UK) Sept. 2009 - June 2011

Bilingual International Baccalaureate Diploma as a Boarding Student final score of 36 pt.,

Spanish as seventh subject and Commendations in English HL and Theatre SL.

WORK EXPERIENCE

Studio Legale Sartorio, Naples (IT)

Assistant March 2020 – on going

Language Academy, Rome (IT)

Consultant Sep. 2019 – March 2020

English teacher for special purposes for the *Presidenza del Consiglio dei Ministri*, working to improve my students legal and agricultural English by addressing current matters and through a solid in-class discussion on news and current international events. Among others, I collaborated with the ICQRF (Ispettorato centrale repressione frodi), MIPAAF (Ministero delle politiche agricole alimentari e forestali) and Protezione Civile.

Gambero Rosso S.p.a., Rome (IT)

Listed on the Italian market, it is the largest Food&Wine publisher in Europe with guides, a TV channel, educational and promotional activities and with worldwide events and conferences. Thanks to its recent partnership with Class Editori, Gambero Rosso is enhancing the Made in Italy strategic sectors, through a vertical approach and with a strong internationalization vocation.

Business Development Manager

March 2018 – August 2019

Focus on long-term organizational strategic goals and identify business opportunities as I acquired new customers and sold additional services to existing ones. I worked keeping in mind the necessity to expand and diversify my clientele and identify new business opportunities - including new markets, growth areas, trends and services. I managed promotional strategy and activities with the marketing department.

Special Events Coordinator

March 2016 - Feb. 2018

Working on both strategic and operational objectives

Organization and SSM Manager for corporate and co-marketing events

Academic and sponsorship programs coordinator for foreign students and more than 10 Foreign Embassies in Italy.

<u>Intern</u> October 2015 – Feb. 2016

Redaction of work and material for the presentation of the company abroad

Organization of cooking classes, launch of new headquarters and new editorial products.

"ENGENDERING CITIES.

Designing Sustainable and Inclusive Urban Environments for all", Rome (IT)

Member of the Local Organizer Committee

Sept. 2014

Conference at Italian Presidency of the Council of Ministers under the patronage of UNESCO.

Coordinating and managing first organizational steps of the conference, designing and sending out invitations. Classification of abstracts and supported the planning of accommodations and transfers in loco.

accommodations and transfers in foco.

Ministerio de Economía y Competitividad, Madrid (ES)

Assistant and Translator for International Projects

Feb. - June 2014

International and European projects – red COST GenderSTE, ERA-net GenderNet and TRIGGER. Redaction of technical documentation and its translation in and from English, Spanish and Italian.

Huairou Commission, New York (USA)

Governance Campaign Bilingual Intern

June - Aug. 2013

Creation of a state-of-the-art tracking system of grassroots communities' progresses

Evaluation of desk review of publications on Huairou Commission's main tracking method:

Local to Local Dialogue. Interviews both in Spanish and English with worldwide NGOs leaders.

VI UN-Habitat World Urban Forum, Naples (IT)

Groots International Assistant

Aug. – Sept. 2012

Aug. 2012

Technological help and drafting of minutes

Personal translator to Mr Joan Clos, Executive Director of United Nations Human Settlements Programme.

L.U.P.T, Naples (IT)

Translator

Coordination of the launch of the new series of academic books Arttis

Organization of the global convention of **Grassroots Academy** sponsored by L.U.P.T.

Ergon Comunicazione Srl., Rome (IT)

<u>Intern</u> June 2012

Part of the marketing advisers' team

Organizations of promotional events such as concerts and conferences.

Mapping the 2013 Sharp road-show throughout Italy for the promotion of new products.

PUBBLICATIONS

- 'Transatlantic Trade and Investment Partnership: Much Ado About Nothing?', Euromosaic: A still open challenge, 2017, Edicampus Edizioni
- 'The European Court of Justice: a catalyst for European integration', October 26, 2015, RISE Rivista Internazionale di Studi Europei - ANNO I, NUMERO 4, 2015, ISSN 2421-583X. Available at: http://www.edlupt.eu/download-rise/itemlist/

INTERESTS AND ACTIVITIES

Languages:

Italian: mother tongue
English: C2 level
French: A2 level
Arabic: A1 level

· Spanish: C1 level

Computer Skills:

Adobe InDesign and Photoshop, Sage Erp and X3 manufacturing software, Microsoft Excel, PPT, Word and Outlook

Other Activities:

- Disaster Waste Management Certificate of Completion UN Environment Programme. Issued July 2018
- Held the seminar 'We don't need no education?' for the MA in Scienze della Pubblica Amministrazione, Università Federico II, Naples
- German Delegate at the International Monetary Found for the 2012 York Model of the United Nations conference

Driving: Full clean current European Driving License